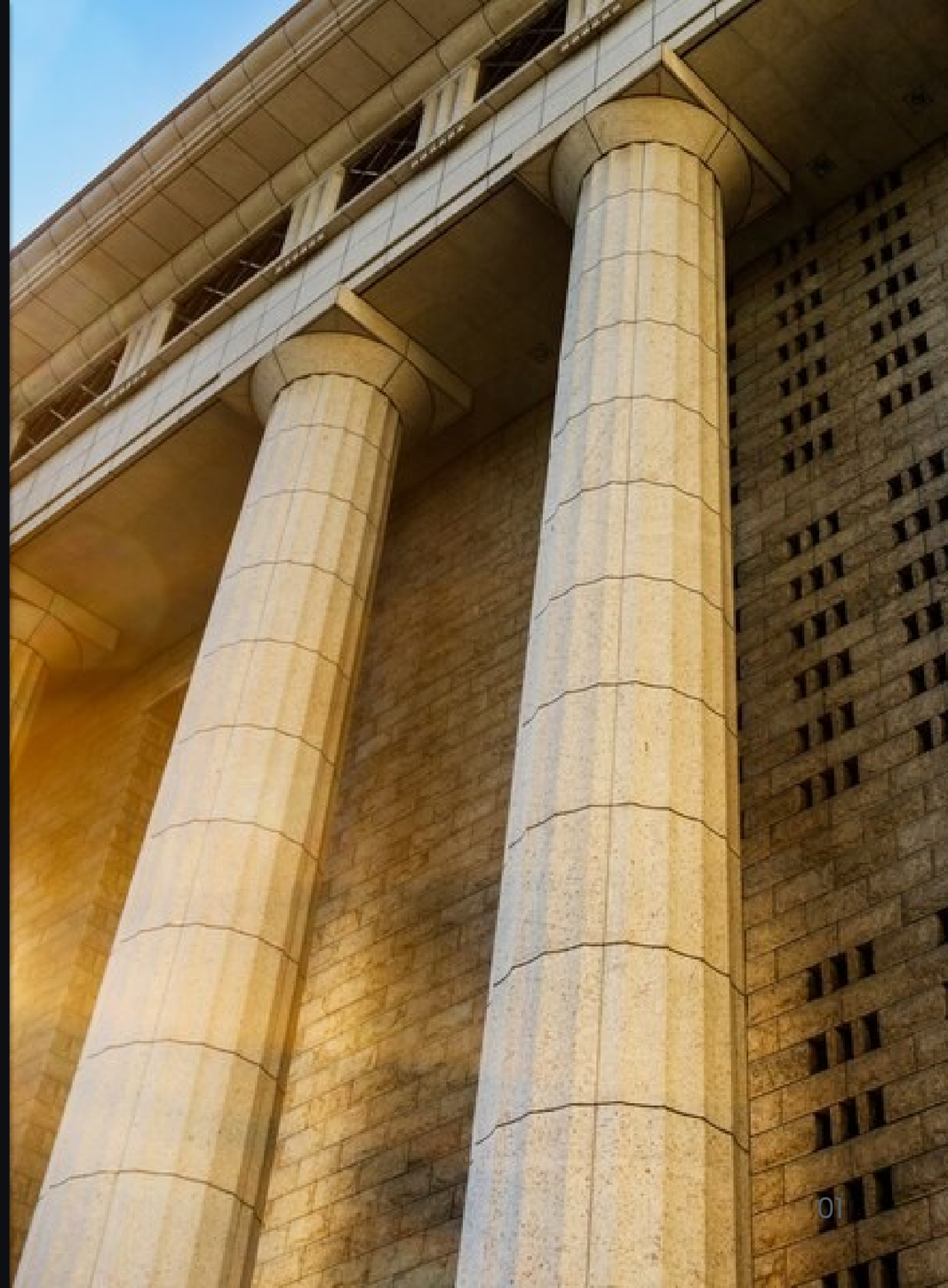
SERVICE · CONSULTING

Consulting for public administrations

From the strategic plan to project delivery, funding and tender documents included.

A multidisciplinary team with over twenty years advising public administrations.



cinfo

THE CHALLENGE

Funding is available, and capacity to use it is not

Calls for funding require technical proposals, delivery plans and reporting, while administration teams are already stretched by day-to-day operations.

01

Calls with short deadlines

Preparing a competitive proposal takes dedication the organisation does not have spare.

02

Tender documents hard to get right

A badly framed tender limits the bids, or buys a solution that does not solve the problem.

03

Projects with no follow-through

With no project office, delivery drifts in schedule, scope and reporting.

WHAT IT IS

End-to-end advice on managing and delivering projects

cinfo advises across the full cycle: strategic definition, funding search, call preparation, tender drafting, project management and technical assistance during delivery.

- A multidisciplinary team with over twenty years of public sector experience.
- Genuine technical knowledge of the technologies being tendered and deployed.
- Experience in European projects, from preparation through to reporting.
- Project offices for monitoring and controlling delivery.



HOW IT WORKS

Four moments where we add value

We can cover the full cycle, or just the phase where the team needs reinforcement.

01

Define

Strategic plans, needs analysis and data source assessment.

02

Fund

Funding search and preparation of regional, national and European calls.

03

Tender

Drafting technical specifications that buy the right solution for the problem.

04

Deliver

Project office, monitoring, control and technical assistance during delivery.

CAPABILITIES

What the team brings to the table

- **Strategic plans**

  Diagnosis, action lines, indicators and a multi-year roadmap.

- **Tender drafting**

  Complete technical specifications, with scoring criteria and verifiable requirements.

- **Funding search**

  Identifying calls and programmes that fit each project.

- **Project offices**

  Monitoring, milestone control, risk management and progress reporting.

- **Call preparation**

  Technical proposal, budget, work plan and application documentation.

- **Technical assistance**

  Support during delivery, with independent technical judgement.

- **European projects**

  Preparation, management and reporting of European-funded projects.

- **Data source analysis**

  Functional requirements and feasibility of data integration.

BENEFITS

Projects that get funded, tendered well and finished

01

More funding options

Competitive proposals prepared by people who know both the calls and the technology.

02

Tenders that buy well

Verifiable requirements that attract comparable bids and avoid surprises.

03

Delivery under control

Milestones, risks and reporting that keep the project on time and in scope.

04

Independent technical judgement

A team that understands the technology being bought and knows how to assess it.

SCOPE

What we deliver in each engagement

The scope is set by the phase cinfo joins, and deliverables are agreed at the start of the work.

Strategic plan

A document with diagnosis, objectives, action lines, indicators and a timeline.

Funding map

Applicable calls, deadlines, requirements and fit with each action line.

Application dossier

Technical proposal, detailed budget and the full application documentation.

Technical specification

Technical prescriptions, scoring criteria and compliance requirements.

Progress reports

Milestone status, open risks, deviations and a periodic action plan.

Project reporting

Technical and financial reporting documentation for the funding body.

METHODOLOGY

How we work with your team

01

Joint definition

An initial session with the areas involved to frame objectives, scope and constraints.

02

Analysis and design

Source identification, solution architecture and sizing.

03

Documentation

Drafting the proposal, tender or plan, with agreed review cycles.

04

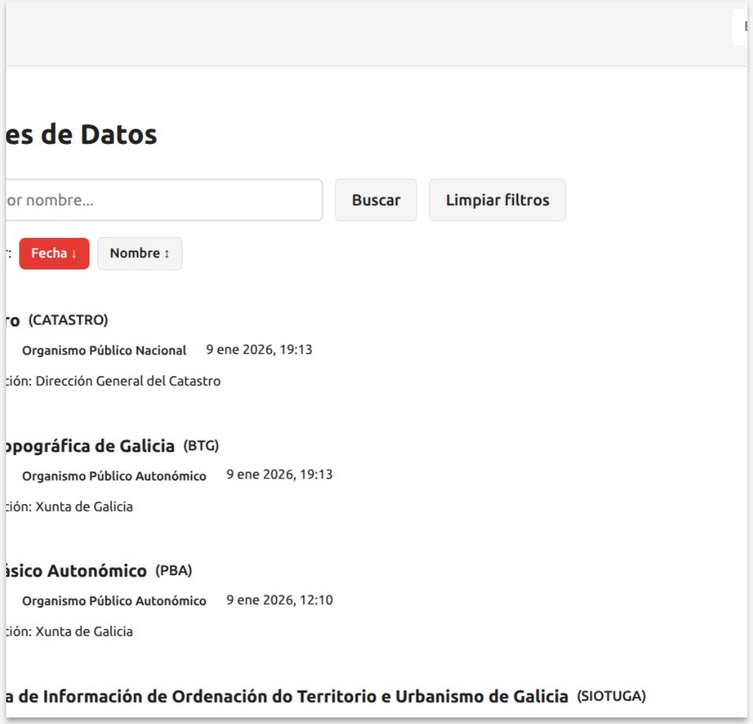
Ongoing support

Monitoring during delivery and technical assistance through to final reporting.

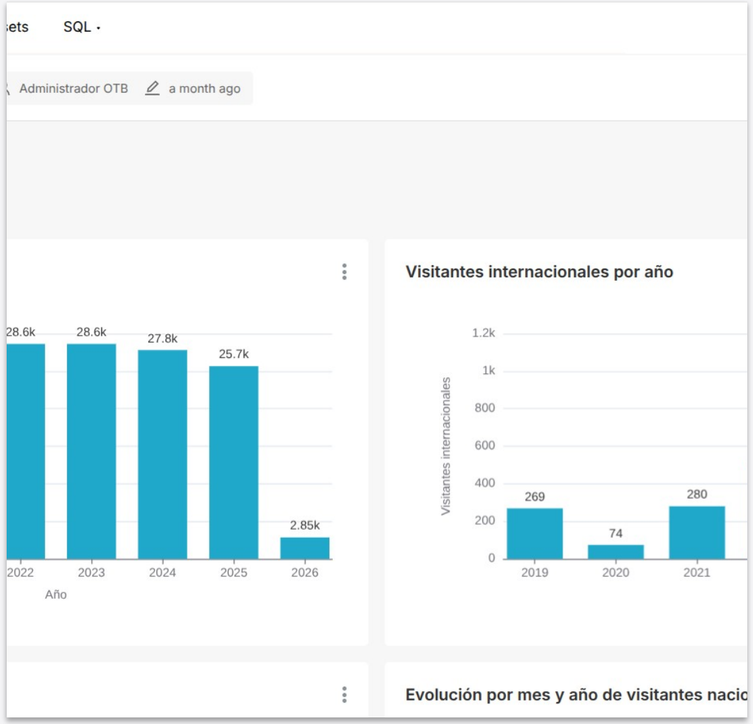
Timelines depend on the call or tender calendar. For short-deadline calls, cinfo works intensively from the first meeting.

GALLERY

Projects the team has supported



Tools for identifying and cataloguing data sources.



Project dashboards with real operational data.



Working alongside the administration's technical teams.

CASE STUDIES

Projects with public administrations

AMTEGA · XUNTA DE GALICIA

Sector-specific digital twins

Specialist technical advice on needs and data source analysis for several digital twins, with rural and industrial pilots.

https://amtega.xunta.gal

ICOUSAS NETWORK · XUNTA DE GALICIA

Service integration over a FIWARE network

Sensor analysis, proofs of concept and dashboards for water quality, weather stations, datacentre monitoring and tower inclinometers.

https://amtega.xunta.gal

AGACAL · FITOVIT PROJECT

A vineyard plant health platform

A web and mobile platform that predicts vineyard diseases from location, weather and phenological stage, to optimise pesticide use.

https://fitovit.xunta.gal/

CINFO IN NUMBERS

Accumulated experience

+20

years advising public administrations

90

professionals on staff

15+

years building our own technology

Galicia

our own offices and datacentre in A Coruña

FREQUENTLY ASKED QUESTIONS

What administration teams ask

Can you draft the tender and then bid for it?

No. Drafting a tender and bidding for that same tender are incompatible. When cinfo drafts a specification, it does not bid for it.

Do you have European funding experience?

Yes, in preparing, managing and reporting European-funded projects, as well as regional and national calls.

Do you only work on video projects?

No. The consulting team covers digital transformation, data, IoT, AI and digital services, as well as the audiovisual field.

What is the team's profile?

Multidisciplinary: professionals with over twenty years advising public administrations, backed by cinfo's technical teams.

Can you join for just one phase?

Yes. We can cover the whole cycle or just where the team needs reinforcement: the call, the tender or delivery monitoring.

How long does an engagement last?

It depends on the call or tender calendar. With short deadlines we work intensively from the first meeting.

WHO IT IS FOR

Who we work with

01

City councils

Digital transformation, transparency and citizen service projects.

02

Regional governments

Sector programmes, sensor networks and data platforms.

03

Provincial bodies and consortia

Projects shared across several municipalities and bodies.

04

Public entities

Agencies, foundations and bodies with technology projects to fund.

LET'S TALK

Let's start with the next call

Tell us what project you have in mind and what stage you are at.
We will tell you which funding fits and what it takes to go for it.

Book a meeting

See public sector projects

CONTACT

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